# ANALYSIS OF RISKS ASSOCIATED WITH EFFECTIVE RECRUITMENT PROCESS IN ENDARASHA FARMERS COOPERATIVE SOCIETY

# **SERAH THEURI**

# A RESEARCH PROJECT SUBMITTED TO THE SCHOOL OF BUSINESS IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF THE DEGREE OF BACHELOR OF COMMERCE IN HUMAN RESOURCE MANAGEMENTOF GRETSA UNIVERSITY

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# **DECLARATION**

This project is my original work and has not been presented for award of a degree or for any similar purpose in any other institution

Serah Theuri

BUS-4-2820-18

**Supervisor:** This research project has been submitted with my approval as University supervisor

Signature: Date: MILL 2020

Madam Florence kaku

School of business

Gretsa University

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I thank Theuri family for giving me a platform to explore my academic endeavor and also supporting me morally, financially and academically. Without you, I would not have pursued my dream at Gretsa University.

I am grateful to my Supervisor Madam Florence Kaku for the support and supervisory role by making sure this work meets the standard required and scaling my research knowledge. Thank you very much.

This research work would not have been successful without the data provided by the respondents. I am much humbled for their time spent providing data and helping me partially fulfill for the award of my degree.

# **DEDICATION**

I dedicate this research work to Theuri family for being part and parcel of my success and may God bless you abundantly.

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# ABBREVIATION AND ACRONYMS

HRM- Human Resource Management

SPSS- Statistical Package for Social Sciences

### **ABSTRACT**

Recruitment and selection process in an organization will differ depending with their HRM policies. This is usually a cumbersome and tedious process hence attracting the best applicant can be a plus and gain to the organization. However, selecting a less qualified candidate based on assumptions, perception, politicization and insufficient job analysis not only affect organizational goals, teamwork, productivity, customer service but also organizational financial performance and outcomes. This study examined analysis of risks associated with effective recruitment process in Endarasha Cooperative Society. The objectives of the study was to find out the reliance of experts to identify best candidate with the effective recruitment process in Endarasha Farmers Cooperative Society, assess the assumption of reciprocating candidate success in other organization with the recruitment process in Endarasha Farmers Cooperative Society and to examine the role of inadequate definition of the job description with the recruitment processin Endarasha Farmers Cooperative Society. The study adopted descriptive survey design. The study targeted managers and employees in Endarasha Farmers' Cooperative Society. The total employees and managers were fifty-six. A sample size of seventeen respondents was used. Survey instruments included questionnaire and interview schedules. A pilot study of the survey instrument was conducted to ensure reliability and validity of the instruments. Data was analyzed qualitatively and quantitatively and presented in frequency tables. The study noted that the cooperative relied on its experts from within during the recruitment process. The study noted that the cooperative had bestowed trust on its own staffs as panelist for recruitment process. The cooperative had parameters put in place before selecting a candidate and the candidate that scored the highest was selected. The respondents agreed that the candidate with no employment background scored low marks during the recruitment process as was identified a candidate with no experience at all. The study affirmed that human resource management don't exhaust the job definition in their job advert but indicate the most crucial ones. The study recommends for experts to be left independent to relied to select suitable candidate based on their qualifications in order to enhance the effectiveness of the cooperative.

# **CHAPTER ONE: INTRODUCTION**

# **Background to the Study**

The value, growth and development of the organization is greatly determined by its workforce. Hence, recruiting and selecting candidate in an advertised post should be an intensive process to ensure organization get appropriate candidate with required skills and abilities. It is so unfortunate that some of the recruitment and selection process are judgmental in nature as they have inherent parameters that they rely and pigeonhole successful candidates(Saviour, Kofi, Yao, & Kafui, 2016). Flippo (2014) argues that in hiring procedure, firms have different procedure of recruiting and selecting candidates.

According to Randall (2016), assert that pauperized decisions during recruitment process will impact firm performance negatively and inhibit its objective attainment hence the need for human resource management to pay much attention to their hiring process. Recruitment and selection processes are not just ordinary things of replacing workers due to natural attrition or being fired but rather injecting workforce that demonstrate the knowledge required to scale the heights and unlock infinite possibilities of the organization. Recruitment shapes the effectiveness of the organization(Ballantyne, 2015).

To minimize employee's turnover, dissatisfied customers, poor results, and concomitant effect of recruitment, there is need to have an effective process that attracts employees with the right aptitude, knowledge, and skills to unlock organizational goals and development (Kumari & Malhotra, 2012). According to Sahling (2019), there are rogue selection panel in the hiring process that their work is to rubberstamp a candidate that has already been preferred before the end of screening all applicants. This happens in the case of the network and connections of the applicant and nepotism dominating in recruitment process. Sahling (2019), further opines that this has resulted to countries in Western Balkan such as Albania and Kosovo to change legislation especially in public recruitment of civil servants to ensure there is fairness of applicants and ensuring oral interviews are recorded in case of complains, it's easier to solve the issues in recruitment process.

In a case study done in India about challenges of cooperative societies, it was discovered that inefficient Human Resource Management (HRM), political influence and lack of members participation had led to most collapsing and other experiencing financial difficulties. The cooperative societies were formed by members pooling their resources with an aim of improving their economic wellbeing. Hence, there is need for cooperative society employees

to understand the background behind the formation of these cooperatives (Maharania & Menakadevi, 2014).

Mustapha, Ilesanmi and Aremu (2013) did a study on Nigeria banks and concludes that poor performance of any firm reflects incompetent employees who were drawn from wrong recruitment and selection strategy. There is strong correlation between recruitment and selection and organizational performance.

Rampant corruption in Kenyan cooperative societies from its leaders and employees has paralyzed them and serious interventions are needed to give a glimmer of hope to its members and revive its financial performance. For effective and efficient recruitment in cooperative societies there is need for it HRM to invest in its hiring process and minimize impartiality and political influence in selection of the applicants. This will enable cooperative societies regain its initial goal of formation to ensure they continue to improve their economic power(Bijman & Roep, 2016). Hiring process has also been a challenge to saccos and this has also been noted with majority of inadequate Information, Communication and Technology (ICT) employees (ELKANA, 2014).

Endarasha Farmers Cooperative Society was taken to court by one of its employees for wrong dismissal in 2017. The claimant worked for five years without a break raising question on the Employment Act section 45. This has been an issue in HRM department (Kenya Law, 2018).

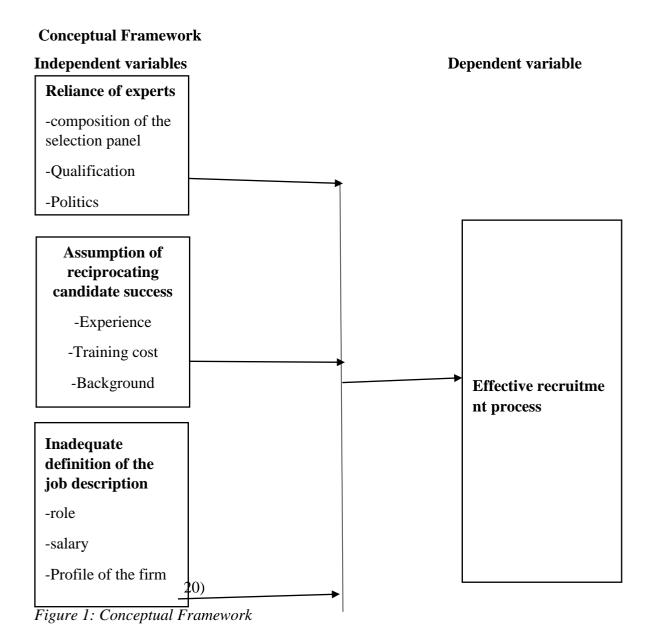
# Statement of the problem

Recruitment and selection process in an organization will differ depending with their HRM policies. This is usually a cumbersome and tedious process hence attracting the best applicant can be a plus and gain to the organization. However, selecting a less qualified candidate based on assumptions, perception, politicization and insufficient job analysis will not only affect organizational goals, teamwork, productivity, customer service but also organizational financial performance and outcomes (Tomčíková, 2016).

Cooperative societies have been performing poorly in Kenya and its employees have been attenuating the efforts of its members in their initial goal of pooling resources together to improve their economic power. Endarasha Farmers' Cooperative Society has been taken to court by its employee for failing to observe Employment Act and particularly section 45 that deals with issue of dismissal (Kenya Law, 2018). Hence, this study sought to examine the analysis of risks associated with effective recruitment process in Endarasha Farmers Cooperative Society.

# **Purpose of the Study**

The study sought to investigate analysis of risks associated with effective recruitment process in Endarasha Farmers Cooperative Society.



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# **Research Questions**

- 1. How does the reliance of experts to identify best candidate affect effective recruitment process in Endarasha Farmers Cooperative Society?
- 2. How does the assumption of reciprocating candidate success in other organization to identify best candidate affect effective recruitment process in Endarasha Farmers Cooperative Society?
- 3. How does the role of inadequate definition of the job description affect effective recruitment process in Endarasha Farmers Cooperative Society?

# **Objectives of the Study**

# **General Objective**

To examine the analysis of risks associated with effective recruitment process in Endarasha Farmers cooperative society.

# **Specific Objectives**

- 1. To find out the reliance of experts to identify best candidate with the effective recruitment process in Endarasha Farmers Cooperative Society.
- 2. To assess the assumption of reciprocating candidate success in other organization with the recruitment process in Endarasha Farmers Cooperative Society.
- 3. To examine the role of inadequate definition of the job description with the recruitment processin Endarasha Farmers Cooperative Society.

# **Hypotheses of the Study**

- H1. There was no relationship between the reliance of experts to identify best candidate and the effective recruitment process in Endarasha Farmers Cooperative Society.
- H2. There was no relationship between the assumption of reciprocating candidate success in other organization and the recruitment process in Endarasha Farmers Cooperative Society.
- H3. There was no relationship between the role of inadequate definition of the job description and the recruitment processing Endarasha Farmers Cooperative Society.

# **Significance of the Study**

The study findings provide recommendations to Endarasha Farmers' Cooperative Society in regard to informing their HRM policies on the effective recruitment and selection process.

This help in attracting best candidates to improve their cooperative financial performance, outcome and more importantly their desired goals.

The study also provides relevant information to recruitment agencies on risk associated with effective recruitment process and the way to improve hence informing on their policies to achieve maximum outcome in recruitment process.

There has been growing scholarly knowledge on the recruitment process hence this study contributes to the growing knowledge and inject a literature that help future researcher with similar study which act as a background and of reference.

# **Scope of the Study**

The study was delimited on the analysis of risks associated with effective recruitment process. The researcher was guided mainly by the reliance of experts, assumption of reciprocating the candidate success from other organization and inadequate job description. This helped in reviewing literature and also in formulating questionnaire. The study was confined in Endarasha Cooperative Society. Respondents were employees and management of the Endarasha Cooperative Society.

# **Limitations of the Study**

Respondents were reluctant to provide information with the fear of the researcher misusing information to supply to their opponents and reveal their secrecy. This study assured respondents that the research was purely on academic basis. An introduction letter was issued to respondents revealing the researcher identity. Also, researcher sought permission to collect data from the management of the Endarasha Cooperative Society.

COVID 19 pandemic had inflicted fear to majority of Kenyan and everyone was treated as a suspect. This resulted to the researcher being feared by respondents as a carrier of the disease. To instill confidence and assurance to respondents, researcher was tested for COVID 19 and possessed certificate from the ministry of health to ensure respondents were secure. Researcher also observed the containment measures.

### **CHAPTER TWO: LITERATURE REVIEW**

#### Introduction

This chapter aims to review scholarly work guided by objectives of the study and conceptual framework. The study also highlights theoretical framework.

# Reliance of experts

Recruitment process usually depends on the quality of the expert/selection panel and concurrently the applicants are at the mercy of the same expert/selection panel. There is need to have train the panel to ensure they have appropriate skills to conduct the recruitment process. Also, the panel need to be a semi-permanent one and members of the panel should not be entirely from the organization, inclusion of external members from academia and gurus from relevant field will strengthen the oversight of the hiring process(Sigma, 2018a).

Meritocracy of the applicants is subjected to selection panel which sometimes is usually override by politicization of outside forces, within and among themselves hence impartial, judgmental and objective decision that affects the performance and goal attainment of the organization (Sahling, 2015). However, strict merit procedures in recruitment will greatly affect a segment in the society due to diversity (Peter, 2018).

### Assumption of reciprocating candidate success in other organization

Organizations will differ in recruitment of employees as there are those that source directly from the university so that they can train them at a tender age and are believed to have lot of vigor and versatile. The graduates are willing to adapt to whatever situation such as training and development programs to make the organization fruitful and achieve its objectives while still fresh in the job sector to proof their competency and commitment achieve the goals of the organization (Beattie, 2014).

An organization bringing in an experienced person in the respective field with notable achievement in the previous organization, it can't be the case in shifting success to the other organization being recruited since organization are different with their own setting. Experienced and excellent recruit can be a challenge in making if not properly handled and also must align with what the organization intend to achieve (Thomas, 2012).

Organizations not only need an experience person in the respective field advertised but also a committed one willing to learn and grow. In some cases, despite them being experience, they are given sometimes job that are not within their description due to dynamics within the

organization when doing job rotational to ensure employees gain knowledge in different departments and fields ((Argue, 2015).

Poaching an employee from one organization to the other during recruitment process has been the norm to some organizations. This has been done due to experience, minimizing training cost and saving time (Anyango, Bichanga, & Muya, 2018).

# **Inadequate Job description**

Before any organization decides to advertise for any vacancy, they usually first analyze and give description of the job position required in alignment with the organizational objectives (Heraty & Morley, 2014). Job analysis helps in giving an in-depth understanding of employment procedures, compensation, performance appraisal, training, and selection(Jain, 2014).

Some organizations resist to use job description since it will confine employee to a certain role and will always perform duties strictly within the job description. In any business, role and functions keep on changing with dynamism in work environment. A standard job description should entail title, job objective, responsibilities, job requirements and salary range(Bijman & Roep, 2016).

In most of the cases, complexity, workload and poor remunerations, lack of resources and support and demand in administration purpose has led to many especially in administration posts as they don't want to be in office throughout. In most of the cases due to lack of clear job analysis and description, employer attracts qualified, over qualified and less qualified candidates and end up using aptitude test to select the most appropriate (Djabatey, 2012).

# **CHAPTER THREE: RESEARCH METHODOLOGY**

# **Research Design**

A descriptive survey design was employed. The study was describing the analysis of risks associated with effective recruitment process. Survey instruments included questionnaire and interviews. Responses from the respondents formed a recurring pattern that helped in reporting the data collected. This helped in data analysis and description that was reported in thematic form.

### Study Area

Endarasha Farmers' Cooperative society is located in Endarasha location in Nyeri County. The society has 3,000 members and sell its milk locally with production capacity of 75,000 litres per week.

# **Target Population**

The study targeted employees and management in Endarasha Cooperative Society. It included all employees in every department. The society had50 employees and 6 managers in various managerial positions (Endarasha Farmers' Cooperative Society report, 2018).

# **Sampling Techniques and Sample Size**

A simple random sampling technique was used. This gave respondents equal chances to participate in the study. The study used a sample size of 30% as per Mugenda and Mugenda

(2003) for a target population that is less than 1,000. Hence the sample size was 17 respondents.

#### **Research Instruments**

Researcher employed questionnaire and interviews while collecting primary data. The choice of questionnaire was opted since it was easier to collect data as respondents only chose options provided. Questionnaire was in close ended format. It entailed five sections that was general information, recruitment process, reliance of experts, assumption of reciprocating success and inadequate job description.

To get a deep understanding about Endarasha Cooperative Society and its recruitment process, interviews were conducted. Interviews were arranged based on time convenience of the management.

# Validity and Reliability of Measurements

The researcher worked closely with the university supervisor to ensure this studywas of quality and certified the Gretsa university recommended standards. The contents of this research was subjected to plagiarism checker to ensure this work met the required less than 15% plagiarized work for presentation purposes.

Survey instruments were tested prior the study with five respondents. This aimed to shun from any language ambiguity used while formulating questionnaire and interview guide. Through the responses of the piloted questionnaires and interview guides, researcher was able to do rectification(s) where necessary before actual data collection. Researcher also affirmed the consistency and reliability of the responses.

# **Data Collection Techniques**

The researcher first gathered secondary data from various sources such as journal articles, books, reports and electronic sources. It helped in reviewing literature that formed the basis of this study.

Primary data was collected from Endarasha Cooperative Society by use of interviews and questionnaires. Researcher first sought permission to collect data from management, gave out introduction letter to reveal who the researcher was and briefed respondents what they were expected of them. After that, researcher gave respondents questionnaires in a simple random sampling technique. A drop and pick later method for questionnaire was adopted.

Interview guide were done with the management at their convenient time. Interviews did not last more than fifteen minutes to ensure a substantial number of those in management position were interviewed.

# **Data Analysis**

The study analyzed data both qualitatively and quantitatively. The data was analyzed, classified, coded and tabulated in Statistical Package for Social Sciences (SPSS) 2014 version.

Data was qualitatively written in thematic format based on classification of every theme and more so guided by objectives of the study. Data was also quantitative in terms of percentages. Presentation of the data is in frequency tables.

To attempt to show correction of the independent and dependent variables, correlation analysis was employed.

# **Logistical and Ethical Considerations**

The study had a time frame to ensure this research work was completed within the stipulated period. For efficient and smooth data collection, budget estimates were prepared to ensure researcher did not fall short of cash and stop in the middle of the study.

A permit to conduct research was acquired from the university to facilitate easier way of collecting data. Researcher used that permit to sought permission to collect data in Endarasha Cooperative Society. Researcher then requested for a voluntary participation of the respondents and also ensured their responses were treated with lot of confidentiality.

# **CHAPTER FOUR: FINDINGS AND DISCOUSSIONS**

# Introduction

This chapter presents the findings of the study as per the respondents of the participants in Endarasha Farmers Cooperative Society. The responses were analyzed and presented in frequency tables.

# **Response Rate**

The study had a sample size of seventeen respondents but only two respondents were passive. The study noted that response rate was 88% effective.

Response	Frequency	Percentage
Effective	15	88%
Ineffective	2	12%
Total	17	100%

Table 1: Response rate

#### **Level of Education**

The results revealed that seven respondents had post primary education with various field of professions. The study also found that five respondents had secondary education while three respondents had primary education.

Education	Frequency	Percentage
Primary	3	20%
Secondary	5	33%
Post-secondary	7	47%
Total	15	100%

Table 2: Education level

### Gender

From the study findings, it was shown that ten participants were male while female were five respondents. The study impressively noted that two third gender rule had been achieved.

Gender	Frequency	Percentage
Male	10	67%
Female	5	33%
Total	15	100%

Table 3: Gender

# **Job Longevity**

The study found that eight respondents had worked between 5-10 years in in Endarasha Farmers Cooperative Society. It was also revealed that four respondents had worked for a duration of 1-5 years while three employees had been in work for more than ten years.

Work duration	Frequency	Percentage
1-5 years	4	27%
5-10 years	8	53%
10 years and above	3	20%
Total	15	100%

Table 4: Job longevity

# **Financial Performance**

The study noted a mixed reaction of the respondents on the financial performance of in Endarasha Farmers Cooperative Society. The study noted that eight respondents stated that the cooperative was on the right track and financial performance had been improving compared to the previous financial statements. It was revealed that seven respondents had divergent views and indicated that the cooperative was still struggling to improve its performance and shareholders were not impressed with the yearly dividends they received.

Financial Performance	Frequency	Percentage
Improving	8	53%
Struggling	7	47%
Total	15	100%

Table 5: Financial performance

#### **Recruitment Process**

The study wanted to find out if the employees were subjected to recruitment process and if it was fair. The study noted that fourteen employees were subjected to recruitment process and one employee who happen to command the gate was not subjected to recruitment process.

Statements Mean Std deviation

Through interviews with the human resource manager, it was noted that employees' fileswere preserved with all necessary details required as per employment regulations.

<b>Recruitment Process</b>	Frequency	Percentage
Yes	14	93%
No	1	7%
Total	15	100%

Table 6: Recruitment Process

# **Reliance of Experts in the Recruitment Process**

The study noted that the Endarasha Farmers Cooperative Society relied on its experts from within during the recruitment process. Majority of the respondents strongly agreed that the cooperative has a panel for recruitment process as revealed by the highest mean of 4.41. The study noted that Endarasha Farmers Cooperative Society had bestowed trust on its own staffs as panelist for recruitment process as no panelist was drawn from outside as indicated by a mean of 4.06. Respondents agreed that the panelist for recruitment process was inclusive and diversified and particularly there was a panelist on the subject matter of the job description for the recruitment purposes as noted with a mean of 3.98. As per the responses, the study impressively noted that respondents agreed that the panelist in the recruitment process were qualified to select the suitable candidate equal for the task as revealed with a mean of 3.75. The study found that respondents felt the recruitment process was usually compromised with direction on who should be chosen for the job (mean of 3.60). The findings also revealed that there were a lot of politics from within on who should be included in the panel when the system had its own candidate with the second lowest mean of 2.64. The study further found that the respondents disagreed that the cooperative had ever relied on experts during the recruitment process as revealed with the lowest mean of 2.22.

The cooperative has a panel for recruitment process	4.41	0.86
The recruitment process panelists are drawn from the organization without reliance of experts	4.06	1.00
There are a lot of politics from within on who should be included in the panel	2.64	0.48
The cooperative has ever relied on experts during the recruitment process	2.22	0.37
The panelist in the recruitment process are qualified to select the suitable candidate equal for the task	3.75	0.88
The recruitment process is usually compromised with direction on who should be chosen for the job	3.60	0.56
The panel for recruitment process is inclusive and diversified	3.98	0.91

Table 7: Reliance of Experts in the Recruitment Process

# **Assumption of Reciprocating Candidate Success**

The findings have shown that Endarasha Farmers Cooperative Society had parameters put in place before selecting a candidate and the candidate that scored the highest was selected as noted by a mean of 3.78. The respondents agreed that the candidate with no employment background scored low marks during the recruitment process as was identified a candidate with no experience at all as shown in table 8 with a mean of 3.64. The findings of the study indicated that candidate selected was expected to work with the team in place for organizational performance based on set objectives and daily routine to achieve mission and vision of the cooperative (mean of 3.60). From the findings, it was noted that during the recruitment process, experienced candidate with notable achievement from previous employer was likely to perform the same in the new employment when selected as noted by a mean of 3.55. The respondents agreed that a candidate success from the previous employment was an additional advantage in recruitment process as was believed to have enough experience to propel cooperative to its greater heights as revealed in table 8 with a mean of 3.53. The results of the study observed that cooperative usually selects a candidate that won't cost any training cost due to the financial performance of the organization as indicated in table 8 with a mean of 2.66. It was realized that apart from on-job training and apprenticeship, no other trainings were conducted to the selected candidate as it was believed he/she was trained and would reciprocate the success from the previous employer as role description was almost similar as recorded with the lowest mean of

2.06.

Table 8:Assumption of Reciprocating Candidate Success

# **Inadequate Definition of The Job Description**

The study impressively revealed that Endarasha Farmers Cooperative Society before advertising for any job, they usually analyzed and gave the correct job description as noted in table 9 below with a mean of 3.84. Respondents agreed that in the job advert they don't indicate profile of their cooperative so that the interested candidate searches more about them

Statements	Mean	Std
		deviation
Candidate success from the previous employment is an additional	3.53	0.81
advantage in recruitment process		
A candidate with no employment background scores low marks during the	3.64	0.43
recruitment process		
An experienced candidate with notable achievement from previous	3.55	0.63
employer with likely to perform the same in the new employment when		
selected		
The cooperative usually selects a candidate that won't cost any training	2.66	0.77
cost due to the financial performance of the organization.		
No trainings are conducted to the selected candidate as it is believed he/she	2.05	0.78
is trained and will reciprocate the success from the previous employer as		
role description is almost similar		
There are parameters we put in place before selecting a candidate and the	3.78	0.59
candidate that scores the highest is selected.		
The candidate selected is expected to work with the team in place for	3.60	0.55
organizational performance		

in their website as noted by a mean of 3.70. The study affirmed that human resource management don't exhaust the job definition in their job advert but indicate the most crucial

Statements	Mean	Std
		deviation
Before advertising for any job, we usually analyze and give the correct	3.84	0.61
job description		
Our job description entails title, job objective, responsibilities, job	3.01	0.57
requirements and salary range.		

ones as revealed in table 9 with a mean of 3.49. Respondent stated that the candidate selected was not confined to the stated job description but other roles deemed appropriate by the manager were assigned (mean of 3.23). The findings showed that after the advert, they received applications that attract qualified, over qualified and less qualified candidates and end up using aptitude test to select the most appropriate candidate as noted with a mean of 3.17. The study also revealed that job description entailed title, job objective, responsibilities and job requirements however salary range was in rare cases (mean of 3.01). In table 9 below, the study found that in instances where they had indicated salary scale, it drove away the most qualified applicants hence attracting least qualified candidates as indicated with the lowest mean of 2.84.

During our job advert we don't indicate profile of our cooperative so that	3.70	0.95
the interested candidate searches more about us in our website		
The candidate selected is not confined to the stated job description but	3.23	0.72
other roles deemed appropriate by the manager		
We don't exhaust the job definition in our job advert but indicate the most	3.49	0.83
crucial ones		
Salary scale is what drives away the most qualified applicants hence	2.84	0.94
attracting least qualified candidates		
After the advert we receive applications that attract qualified, over <b>Statements</b> Me	3.17 ean <b>Std</b>	0.26
qualified and less qualified candidates and end up using aptitude test to	dev	riation
select the most appropriate Reliance of experts makes the recruitment process is effective 2.1	6 0.5	6

Table 9: Inadequate Definition of The Job Description

#### **Effective Recruitment Process**

From table 9 below, it was revealed that Endarasha Cooperative Society had various parameters that were considered in recruitment process to make it effective as noted with a mean of 3.57. The study noted that the recruitment processes in Endarasha cooperative had made them achieve their goals, vision and mission (mean of 3.25). Respondents agreed that there were challenges in the recruitment processes and each process was a learning process and makes them improve as noted by a mean of 3.09. The study found that inadequate definition of job description during recruitment process had made it ineffective during recruitment process as indicated with a mean of 2.80. The study also noted that respondents agreed that assumption of reciprocating candidates' success was a risk in effective recruitment process as it denied other candidates' chances of being recruited as were perceived as inexperienced (mean of 2.38). The results further shown that reliance of experts made the recruitment process effective to some extent as noted with the lowest mean of 2.16.

Table 10: Effective Recruitment Process

Assumption of reciprocating candidate success is one the easiest	2.38	0.81
process in selection process to make it less tedious		
Inadequate definition of job description during recruitment process	2.80	0.27
has made it ineffective		
Recruitment process has various parameters that are considered to	3.57	0.55
make it effective		
There are challenges in the recruitment processes and each process is	3.09	0.71
a learning process and makes us improve		
The recruitment processes in our cooperative have made us achieve	3.25	0.94
our goals, vision and mission		

# **Correlation Analysis**

# **Regression Analysis**

The study conducted ananalysis of risks associated with effective recruitment process in Endarasha Farmers Cooperative Society. Through a multi regression analysis, the noted a relationship between the variables. The R square in table 11 gave an illustration of how independent variables (reliance of experts, assumption of reciprocating candidate success and inadequate definition of job description)can be explained 50.4% (R square) of the effective recruitment process. It was noted that independent variables impacted dependent variable by 50.4% while the remaining 49.6% could be either error detected or other variables not factored in the study.

# Model R R square Adjusted R square Std. Error of the Estimate

1  $.710^a$  .504 .509 0.305

Table 11: Model Summary

Predictors: (constant), Reliance of experts, assumption ofreciprocating candidate success and inadequate definition of job description

Dependent: Effective recruitment process

# **Analysis of Variance**

As noted in table 12, the significant value is less than 0.05 which shows that there is a significant relationship between independent and dependent variable. This makes the study reject null hypothesis.

Model	Sum of the	Df	Mean	$\mathbf{F}$	Sig.
	square		Square		
Regression	12.481	3	5.505	23.264	$.000^{b}$
Residual	56.513	168	0.691		
Total	68.994	171			

*Table 12: Analysis of variance* 

#### **Coefficient of Determination**

In table 13, it illustrated a unit change and significant level between effective recruitment process and reliance of experts, assumption of reciprocating candidate success and inadequate definition of job description. When dependent variable is at constant, unstandardized coefficients in table 13illustrates the unit change in study independent variables. The independent variables factored in were reliance of experts, assumption of reciprocating candidate success and inadequate definition of job description when the dependent variable was effective recruitment process. The equation used was  $Y=\beta 1X1+\beta 2X2+\beta 2X3+c$ . The initials in the equation signify that; Y is dependent variable (effective recruitment process), X1 is reliance of experts, X2 is assumption of reciprocating candidate success, X3 is inadequate definition of job description and finallyc is constant coefficient. Thus, the coefficient of determination equation is Y=0.301X1+0.275X2+0.253X3+0.378. When independent variables are at constant then effective recruitment process is at 0.378. Significantly in sequel, reliance of experts has the highest value of 0.301 followed by assumption of reciprocating candidate success with a value of 0.275 and inadequate definition of job description being least significant with a value of 0.253

Model			Unstandardized		Standardized	T	Sig.
			coefficient		coefficient		
			В	Std.	Beta		
				error			
1	Constant		0.378	0.242		1.618	0.04
	Reliance of	of	0.301	0.064	0.079	2.528	0.02
	experts						
	Assumption		0.275	0.083	0.162	2.005	0.03
	ofreciprocatin	g					
	candidate						
	success						
	Inadequate		0.253	0.078	0.057	2.346	0.02
	definition (	of					
	job description	n					

Table 13: Coefficient of determination

# CHAPTER FIVE: SUMMARY, CONCLUSION AND RECOMMENDATION

### Introduction

The chapter presents a summarized finding of the study and give a conclusion which later helps in giving study recommendations.

# **Summary**

The study was investigating an analysis of risks associated with effective recruitment process in Endarasha Farmers Cooperative Society. The risks factored in were the reliance of experts, assumption of reciprocating candidate success and inadequate definition of job description. A sample size of seventeen respondents was used to the current pandemic as respondents feared being contracted by the corona virus. However, only fifteen respondents actively took part and their responses used for data analysis. Majority of the respondents were male. It was noted that majority of the respondents had worked between 5-10 years.

The first objective was to find out the reliance of experts to identify best candidate with the effective recruitment process in Endarasha Farmers Cooperative Society. The study noted that the Endarasha Farmers Cooperative Society relied on its experts from within during the recruitment process. Majority of the respondents strongly agreed that the cooperative has a panel for recruitment process. The study noted that Endarasha Farmers Cooperative Society had bestowed trust on its own staffs as panelist for recruitment process as no panelist was drawn from outside. Respondents agreed that the panelist for recruitment process was inclusive and diversified and particularly there was a panelist on the subject matter of the job description for the recruitment purposes. As per the responses, the study impressively noted that respondents agreed that the panelist in the recruitment process were qualified to select the suitable candidate equal for the task. The study found that respondents felt the recruitment process was usually compromised with direction on who should be chosen for the job. The findings also revealed that there were a lot of politics from within on who should be included in the panel when the system had its own candidate. The study further found that the respondents disagreed that the cooperative had ever relied on experts during the recruitment process.

The second objective was to assess the assumption of reciprocating candidate success in other organization with the recruitment process in Endarasha Farmers Cooperative Society. The findings have shown that Endarasha Farmers Cooperative Society had parameters put in place

before selecting a candidate and the candidate that scored the highest was selected. The respondents agreed that the candidate with no employment background scored low marks during the recruitment process as was identified a candidate with no experience at all. The findings of the study indicated that candidate selected was expected to work with the team in place for organizational performance based on set objectives and daily routine to achieve mission and vision of the cooperative. From the findings, it was noted that during the recruitment process, experienced candidate with notable achievement from previous employer was likely to perform the same in the new employment when selected. The respondents agreed that a candidate success from the previous employment was an additional advantage in recruitment process as was believed to have enough experience to propel cooperative to its greater heights. The results of the study observed that cooperative usually selects a candidate that won't cost any training cost due to the financial performance of the organization. It was realized that apart from on-job training and apprenticeship, no other trainings were conducted to the selected candidate as it was believed he/she was trained and would reciprocate the success from the previous employer as role description was almost similar.

The third objective was to examine the role of inadequate definition of the job description with the recruitment processin Endarasha Farmers Cooperative Society. The study impressively revealed that Endarasha Farmers Cooperative Society before advertising for any job, they usually analyzed and gave the correct job description. Respondents agreed that in the job advert they don't indicate profile of their cooperative so that the interested candidate searches more about them in their website. The study affirmed that human resource management don't exhaust the job definition in their job advert but indicate the most crucial ones. Respondent stated that the candidate selected was not confined to the stated job description but other roles deemed appropriate by the manager were assigned. The findings showed that after the advert, they received applications that attract qualified, over qualified and less qualified candidates and end up using aptitude test to select the most appropriate. The study also revealed that job description entailed title, job objective, responsibilities and job requirements however salary range was in rare cases. The study found that in instances where they had indicated salary scale, it drove away the most qualified applicants hence attracting least qualified candidate.

#### Conclusion

The study noted that there was an association risk of (reliance of experts, assumption of reciprocating candidate success and inadequate definition of the job description) effective recruitment process. As per the regression analysis findings, it was revealed that independent variable contributed by 50.4% of the dependent variable. This signaled that the remaining percentage was other risks not considered in the study. This called for further study. The study also noted for some challenges and gives recommendations.

# **Recommendation for Policy/Practice**

- 1. The study noted that recruitment process was usually compromised with direction on who should be chosen for the job at some instances hence there was no independency of experts in choosing the right candidate. The study recommends for experts to be left independent to relied to select suitable candidate based on their qualifications in order to enhance the effectiveness of the cooperative.
- 2. The study noted that job description was inadequate in their job advert hence the need to exhaustively indicate the role to be performed by the prospective employee when successively selected during recruitment process.

# **Recommendations for Further Research**

There is need to conduct a further study on the performance of an organization from a candidate hand picked before the recruitment process and rubberstamp by the recruitment panelist due to politics from within.

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**APPENDICES** 

**Appendix I: Introduction Letter** 

Dear Respondent,

RE: INVITE TO PARTICIPATE AS A RESPONDENT IN THIS RESEARCH STUDY

My name is Serah Theuri (BUS-4-2820-18), am pursuing bachelor of commerce in Human

Resource Management at Gretsa University. For a student to graduate, one of the

requirements is to conduct a research study, in this case am currently conducting a study on

the analysis of risk associated with effective recruitment process in Endarasha Farmers

Cooperative Society.

It is my humble plea to request you to participate in this study by responding to the posed

questionnaires. Your responses will only be used for academic purpose and confidentiality

will be adhered to. Thank you very much in advance as you prepare to take part in this study.

Yours

Serah Theuri

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# **Appendix II: Questionnaire**

# **SECTION I: BACKGROUND INFORMATION**

Gender	
Male	Female
Level of Education	
Primary Secondary	College/University
Job Longevity	
1-5 Years 5-10 years	10 years and above
Does the cooperative financially perform as per the ex	spectation of the shareholders?
Yes	No
Are the employees subjected to the recruitment proces	ss?
Yes	No

Statements	1	2	3	4	5
The cooperative has a panel for recruitment process					
The recruitment process panelists are drawn from the organization					

# **SECTION II: RELIANCE OF EXPERTS**

The numbers within the boxes signal that 1=Strongly agree 2= Agree 3=Neutral 4= Strongly Disagree 5= Disagree

without reliance of experts			
There are a lot of politics from within on who should be included in			
the panel			
The cooperative has ever relied on experts during the recruitment			
process			
The panelist in the recruitment process are qualified to select the			
suitable candidate equal for the task			
The recruitment process is usually compromised with direction on			
who should be chosen for the job			
The panel for recruitment process is inclusive and diversified			

# SECTION III: ASSUMPTION OF RECIPROCATING CANDIDATE SUCCESS

The numbers within the boxes signal that 1=Strongly agree 2= Agree 3=Neutral 4= Strongly Disagree 5= Disagree

Statements	1	2	3	4	5
Candidate success from the previous employment is an additional					
advantage in recruitment process					
A candidate with no employment background scores low marks					
during the recruitment process					
An experienced candidate with notable achievement from previous					
employer with likely to perform the same in the new employment					
when selected					

The cooperative usually selects a candidate that won't cost any			
training cost due to the financial performance of the organization.			
No trainings are conducted to the selected candidate as it is believed			
he/she is trained and will reciprocate the success from the previous			
employer as role description is almost similar			
There are parameters we put in place before selecting a candidate and			
the candidate that scores the highest is selected.			
The candidate selected is expected to work with the team in place for			
organizational performance			

# SECTION IV: INADEOUATE DEFINITION OF THE JOB DESCRIPTION

The numbers within the boxes signal that 1=Strongly agree 2= Agree 3=Neutral 4= Strongly Disagree 5= Disagree

Statements	1	2	3	4	5
Before advertising for any job, we usually analyze and give the correct job description					
Our job description entails title, job objective, responsibilities, job requirements and salary range.					
During our job advert we don't indicate profile of our cooperative so that the interested candidate searches more about us in our website					

The candidate selected is not restricted to the stated job description					
but other roles deemed appropriate by the manager					
We don't exhaust the job definition in our job advert but indicate the					
most crucial ones					
Salary scale is what drives away the most qualified applicants hence					
attracting least qualified candidates					
After the advert we receive applications that attract qualified, over	1	2	3	4	5
Realistical and appropriate the residence of the state of					
to select the most appropriate					

# **SECTION V: EFFECTIVE RECRUTMENT PROCESS**

The numbers within the boxes signal that 1=Strongly agree 2= Agree 3=Neutral 4= Strongly Disagree 5= Disagree

Assumption of reciprocating candidate success is one the easiest			
process in selection process to make it less tedious			
Inadequate definition of job description during recruitment process			
has made it ineffective			
Recruitment process has various parameters that are considered to			
make it effective			
There are challenges in the recruitment processes and each process is			
a learning process and makes us improve			
The recruitment processes in our cooperative have made us achieve			
our goals, vision and mission			